



Partners in Progress

Ventegra Strategic Partnership Conference | Oct 23-25, 2023

The purpose of the conference is to bring like-minded people and companies together to share best practices (without divulging intellectual property, unless you want to), and create the necessary momentum for real change to occur in our industry. Networking and collaborating will be instrumental to our collective success so in this agenda you will find time has been allocated to allow for these important discussions to occur. To the extent that we can all embrace a certain direction and movement, it will create the momentum required to bring forth a paradigm shift in healthcare delivery.

Monday, October 23

INTRODUCTIONS / NETWORKING

12:00 – 15:00

Arrivals and Check-in

Balboa Bay Hotel Lobby

12:00 – 13:00

Lunch

Ballroom Terrace

15:00 – 16:30

Welcome and Introductions

Grand Ballroom BC

Each company in attendance will have the opportunity to provide a brief introduction including where your company is located, who from your company is in attendance, and a quick elevator speech about what your company does. One accompanying slide may be submitted using the template Ventegra will provide.

17:00– 21:00

Aloha Night Reception and Dinner

Bayfront Lawn

Enjoy an evening of live music, dancing, entertainment, and a specially prepared luau menu during this strolling dinner on the lawn. Casual and Hawaiian attire welcome!

Tuesday, October 24

STRATEGIC PARTNERSHIP PROGRAM

07:00 – 08:00

Breakfast

Ballroom Terrace

08:00 – 09:00

Welcome, Antitrust Statement, Objectives, Setting the Stage and an update from Ventegra

Grand Ballroom BC

Robert T. Taketomo, PharmD, MBA, President and CEO Ventegra

09:00 – 10:15

Partners In Progress Discussion

Grand Ballroom BC

Brian Vossler, VP Strategic Business Development, Ventegra

Ed Kammerer, MD, Chief Medical Advisor, Ventegra

Sharing insights, best practices, and lessons learned as well as what Ventegra sees as promising trends for growth.

10:15 – 10:45

Break / Networking

10:45 – 12:00

Environmental Scan: New and Evolving Trends/Products/Programs

Grand Ballroom BC

Brian Vossler, VP Strategic Business Development, Ventegra

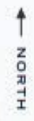
J. Greg Eisele, LFACHE, President & CEO, MDR™

Learn more about successful arrangements, evolving trends, and innovative solutions gaining momentum in the healthcare market.

12:00 – 13:30	Lunch and Networking	Ballroom Terrace
13:30 – 14:15	Update on Drug Pipeline and Digital Health Technology Mark Shinmoto, PharmD, VP and Chief Pharmacy Officer, Ventegra Michele Yoon, PharmD, Director, Clinical Services, Ventegra <i>A look at current trends in the drug pipeline and the opportunities of digital health technologies</i>	Grand Ballroom BC
14:15 – 14:45	Cancer, Obesity, and Orphan Diseases: The Burden of Catastrophic Diseases on the Health Care System Ed Kammerer, MD, Chief Medical Advisor, Ventegra <i>Explore solutions to address access to care and payment for catastrophic diseases.</i>	Grand Ballroom BC
14:45 – 15:15	Break / Networking	
15:15 – 16:30	Group Discussion Session	Grand Ballroom BC
17:00 – 21:00	Reception & Networking Dinner <i>Sample an array of Mexican & American dishes while networking with colleagues during this strolling dinner on the patio.</i>	Lighthouse Patio

Wednesday, October 25 REFLECTIONS ON PARADIGM CHANGE

07:00 – 08:00	Breakfast	Ballroom Terrace
08:00 – 08:30	Reflections on Previous Day	Grand Ballroom BC
08:30 – 9:00	Rebate Strategy & Reception Mariana Ritchie, MPH, Vice President, Industry Relations <i>Update on strategy and impact in the industry.</i>	Grand Ballroom BC
09:00 – 10:00	Group Discussion: Current Healthcare Environment & Challenges Robert T. Taketomo, PharmD, MBA, President and CEO Ventegra <i>Facilitated discussion on hot topics, lessons learned, and best practices.</i>	Grand Ballroom BC
10:00 – 10:30	Break / Networking	
10:30 – 12:00	Group Closing Discussion Session	Grand Ballroom BC
12:00	Adjournment	
12:00 – 13:00	Lunch to Go <i>We will be serving a boxed lunch for you to take with you as you begin your post-conference travel.</i>	Ballroom Terrace



PACIFIC COAST HIGHWAY



Balboa Bay

- 1 Porte Cochere/Lobby
- 2 Library
- 3 Boardroom
- 4 Commodore Room
- 5 Lighthouse
- 6 Bayfront Lawn

- 7 Loading Dock
- 8 Governor's Boardroom (2nd level)
- 9 Bay View Room (2nd level)
- 10 Skipper Room (2nd level)
- 11 Pre-Function Foyer
- 12 Grand Ballroom

- 13 Ballroom Terrace
- 14 Ballroom Porte Cochere
- 15 Mariner Room
- 16 Clipper Room
- 17 Mariner/Clipper Patio
- 18 Quarterdeck Room

- 19 Upper Terrace
- 20 Admiralty Room
- 21 Boat Dock
- W Women's Room
- M Men's Room
- E Elevator

- Pooch Patch
- Ice Machine (2nd floor)
- Ice Machine (3rd floor)
- Water Refilling Station

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